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| Business Scenario | As a User, I should be able to view Forecast Accuracy, Forecast Bias, Service levels, Sales YTD Growth, Active SKU counts, forecast by region, demand vs forecast trend, projected sales, YTD sales volume comparison and forecast accuracy and bias So that I can have the information of overall demand forecast process |
| Benefit | The demand forecast summary view enhances decision-making, improves forecast accuracy, increases service levels, optimizes inventory management, and supports overall business performance. |
| Description | The task involves developing a tailored demand forecast summary view for managers and executives. This view will include critical metrics such as forecast accuracy, bias, service levels, sales YTD growth, active SKU counts, regional forecasts, demand vs. forecast trends, projected sales, and YTD sales volume comparisons. The process includes gathering requirements, designing a user-friendly dashboard, integrating data from various sources for real-time updates, implementing and testing the dashboard, providing training to users, and continuously monitoring and improving the system based on feedback. This initiative aims to enhance forecasting accuracy, optimize inventory management, and support strategic decision-making across the organization. |